

## FUJITSU SIEMENS COMPUTERS CHOICE FOR THE ENTERPRISE

**Every company faces** its own unique challenges, which means that each has its own specific IT needs. "There is no universally 'right' infrastructure," says Dr. Eckardt Kehl, director, Linux business at Fujitsu Siemens Computers. "Choice is critical, and Linux has become an important option for the IT infrastructure."

To give customers a range of choices, Fujitsu Siemens Computers offers a variety of servers that support Linux, as well as Microsoft Windows and the Sun Solaris™ operating environment—making it the only vendor to support all three of the most widely used internet platforms across its product lines.

Along with one of its parent companies, Fujitsu Limited, Fujitsu Siemens Computers has been a key contributor to the development of Linux, especially in the enterprise computing space. Today, the company maintains close working relationships with Linux pioneers such as Red Hat, SuSE, and Oracle.

In particular, Fujitsu Siemens Computers has focused on the use of Linux with the company's PRIMERGY™ family of Intel-based servers, enabling companies and independent software vendors to easily take advantage of open-source software and industry-standard hardware. Linux is a strategic operating system for PRIMERGY systems, which have been certified for SuSE and Red Hat Linux. PRIMERGY servers can be scaled up to 16 processors, and when using VMware, they can run several separate instances of Windows and Linux on one machine, which makes them an especially effective consolidation platform for Linux and Windows applications. And Linux is now supported by the company's cutting-edge PRIMECLUSTER™ middleware, which supports clustering for availability in PRIMERGY and other servers from Fujitsu Siemens Computers.

PRIMERGY servers and Linux have been put to work in a variety of demanding computing operations. For example, one of Europe's first implementations of Oracle9i Real Application Clusters under Linux was completed by the police force in North-Rhine Westphalia, Germany. Based on a three-node cluster of PRIMERGY servers, the solution sup-

ports the entire range of business operations, including budgeting, warehousing, procurement, inventory management, controlling, and accounting. The system, which will eventually serve 25,000 users with a database of more than 30GB, has led to improvements in performance and availability, and a significant projected yearly savings.

To further simplify the use of Linux systems with the PRIMERGY family, Fujitsu Siemens Computers offers a number of Linux infrastructure solutions, including pretested PRIMERGY-based Web server farms with Red Hat Linux Advanced Server, Linux-driven system management software for PRIMERGY blade servers, and PRIMERGY Multipath and DuplexDataManager software for disaster tolerance under Linux.

Beyond the PRIMERGY family, Fujitsu Siemens Computers has brought Linux to other segments of its server lineup. The company has ported Linux to its mainframe family, which lets customers handle the largest Linux implementations. And with its hardware multipartition capabilities for its server lines, Fujitsu Siemens Computers enables companies to run multiple operating systems on a single server.

Fujitsu Siemens Computers provides the expertise needed to integrate Linux into enterprise environments, and a comprehensive range of Linux services, such as migration support and assistance in planning, sizing, and implementing Linux-based IT infrastructures. "Overall, we have a unique mix of skills, products, and experience for incorporating Linux into customers' business-critical computing infrastructures," says Kehl.

"The use of Linux software with Fujitsu Siemens Computers' robust hardware opens up a whole new dimension in the IT solution spectrum," adds Kehl. "Companies can create the business-critical computing solution that's right for them—and have the availability and reliability required for failsafe systems at the enterprise level."



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